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# Company Overview

With a full line of casual yet chic separates and outfits, Divided by H&M covers all of your fashion bases.

**H&M** Group is a family of brands and businesses, making it possible for customers around the world to express themselves through fashion and design

Growth- H&M Group is expanding, with a focus on omnichannel sales. We make it possible for our customers to shop and be inspired when and how they choose – in our stores, on our brands' own websites, on digital marketplaces and in social media.





# Target Customer

Name: Jenny Loy

Age: 20

**Gender: Cis Female** 

Location: NY,NY

**Education- Studying Fashion merchandising at FIT** 

Marital Status- Single

Career: Receptionist for Wholesale fashion company

Income: 39k

Lifestyle: Works 9-5pm 5 days a week. Enjoys a glass of wine at night and going out to local bars on the weekend

Values: Human connection, affordable fashion, good night's sleep, family vacations, smart/ good eating.







# Company Status

With employee count of more than 161000 worldwide the brand has been reaching to the major economies globally.

H & M has been ranked 36th in Forbes magazine list of World's Most Powerful Brands. The Apparel/ footwear Retail Brand has been valued at \$ 39.9 billion (market capitalization value method) generating revenue of \$ 22.67 billion.

#### H&M Group's ten largest markets, third quarter 2021

Markets*	Stores (30 Sept 2021)
Germany	444
USA	549
UK	272
France	219
Sweden	155
Russia	161
Italy	170
Netherlands	122
Poland	191
Spain	154
Franchise	268
Others*	2,419
Total number of stores:	4,856



# **Unique Selling Position**

- Divided has provided their consumer with collabs from TV shows, celebrities and more. The collabs stay in line with H&M's fashionable, on trend, and affordable clothing.
- Divided brand has been known for their neutral color pallet on fashionable articles. Our launch brings muted and pastel colors to new on trend pieces.
   AW deserves some color too.
- Taking design hints and aspects from Ganni, Divided Freshr is offering a sustainable option to our favorite retailer.



# Size and Scope

### **Product line**

Womens apparel

### **Product line**

Petite Plus size Target

### **Price**

\$30-\$45 \$50-\$60 (denim + jackets)

### **Sizes**

xs-xl

### **Company Size**

Over 5,000 stores worldwide and employs over 120,000 people.

### **Type**

Public HNNMY

3.82 USD



# Competitors

#### Zara

### \$5.90-\$600

The company specializes in fast fashion, and products include clothing, accessories, shoes, swimwear, beauty, and perfumes. It is the largest company in the Inditex group, the world's largest apparel retailer.

#### **ASOS**

### \$4-\$885

ASOS plc is a British online fashion and cosmetic retailer. Primarily aimed at young adults. Sells over 850 brands as well as its own range of clothing and accessories, and ships to all 196 countries from fulfilment centres in the UK, USA and Europe.

#### Forever 21

### \$2.99-\$79.99

authority on fashion & the go-to retailer for the latest trends, styles & the hottest deals.





# **Swot Analysis**

- **-Affordable Trendy clothing-**H&M uses the fast fashion model that supplies designer tables with the latest fashion trends.
- New focus on sustainability- the company's global operation reduces risk and enhances <u>sustainability</u> and stability.
- **-Global Presence-**From Europe to North America, Asia, Australia, Africa, and Latin America,
- -Strong online presence-H&M has a strong online presence with a large audience across numerous platforms, which is funneled to drive sales via eCommerce

- -Fast fashion
- -Over dependance and outsourcing-Instead of manufacturing in-house, H&M outsources most of its production to over 900 independent suppliers in Europe and Asia.

- **-Emerging market focus**-From Asia to Africa, the growing middle-class in emerging markets presents fashion retailers like H&M with the greatest potential for growth.
- -Diversify products- Retailers offering a wide variety of products are stable and earn more. Improve its bottom-line by diversifying offerings to include sports apparel.
- -Expand through Acquisition and Mergers- H&M can expand into related markets like secondhand clothes through acquisition or merger with a player in the market.

#### -Large competition

- Operation costs- Globally, profits for retailers are decreasing gradually with an increase in the cost of labor and raw materials
- **Increase in Counterfeits**-With the ever-increasing trade in fake products globally, profits from H&M's premium designer brands can decrease in the future.
- **-Trade Tariffs** H&M outsources a large portion of its production from Asia, which makes a perfect target for tariffs.



Strengths







**Cotton Ribbed Knit** 87% Cotton, 10% Rayon, 3% Spandex



**Jersey Knit** 



**Polyester Ribbed Knit** 87% Polyester, 10% Rayon, 3% Spandex



**Polyester Interlock** - 100% Polyester



**Denim** -100% Cotton





### Manufacturer

**Apm Global Logistics** 

Target Group: Apparel

Country of Origin: Bangladesh





# **Unit Assortment Plan**

STYLE#	NAME	Quantity	August	September	October	November	December	January	SP Total	TOTAL
	Here to the second		Quantities							
Style #1003425	Jacket	20,000	2200	3200	4000	4200	3800	2600	20000	20000
Style #1303426	Sweater Vest	20,000	2500	3000	4000	4300	3500	2700	20000	20000
Style #1400007	Mesh Turtleneck	20,000	3800	2200	2800	4500	2700	4000	20000	20000
Style #150042	Dress Pants	20,000	2200	3200	4200	4500	3400	2500	20000	20000
Style #160029	Chunky Turtleneck Sweater	20,000	2100	2800	4300	4500	4000	2300	20000	20000
Style #10030	Jeans	20,000	2300	3000	4000	4500	3800	2400	20000	20000
Style #100418	Denim Dress	20,000	4000	4500	2500	1800	3000	4200	20000	20000
		TOTAL	19100	20700	21900	24200	25800	20700	140000	140000

Cost	COST	RETAIL	RETAIL	Margin	Margin %
PER UNIT	TOTAL	PER UNIT	TOTAL	\$	%
\$18.44	\$368,800.00	\$59.99	\$1,199,800.00	\$831,000.00	69.26%
\$15.61	\$312,200.00	\$49.99	\$999,800.00	\$687,600.00	68.77%
\$7.68	\$153,600.00	\$24.99	\$499,800.00	\$346,200.00	69.27%
\$9.75	\$195,000.00	\$34.99	\$699,800.00	\$504,800.00	72.13%
\$9.21	\$184,200.00	\$29.99	\$599,800.00	\$415,600.00	69.29%
\$9.15	\$183,000.00	\$29.99	\$599,800.00	\$416,800.00	69.49%
\$17.15	\$343,000.00	\$54.99	\$1,099,800.00	\$756,800.00	68.81%
\$86.99	\$1,739,800.00	\$284.93	\$5,698,600.00	\$3,958,800.00	69.47%



### Time & Action Calendar

ACCOUNT MANAGER- KAYLA DAURIO. ESTHER FOMIN DESTINATION PORT- SAVANNAH, GA VENDOR-APM GLOBAL LOGISTICS ORIGIN- BANGLADESH

DESIGN RESEARCH- 10/6

DESIGN DEVELOPMENT- 10/15

ORDER CONFIRMATION/PRODUCTION RESERVATION -11/20

1ST LABDIP/STRIKE OFF SUBMISSION FROM VENDOR-12/2

COMPLETE COLOR/PATTERNS BREAKDOWN DUE -11/29

1ST LABDIP/STRIKE OFF COMMENTS FROM BUYER -12/12

2ND LABDIP/STRIKE OFF SUBMISSION FROM VENDOR -12/28

2ND LABDIP/STRIKE OFF COMMENTS FROM BUYER -1/2

3RD LABDIP/STRIKE OFF SUBMISSION FROM VENDOR -1/7

3RD LABDIP/STRIKE OFF COMMENTS FROM BUYER -1/27

FINAL LABDIP/STRIKE OFF APPROVAL DUE -2/5

1ST FIT SAMPLE SUBMIT -2/26

IST FIT SAMPLE COMMENTS DYE -3/3

2ND FIT SAMPLE SUBMIT -3/14

2ND FIT SAMPLE COMMENTS DUE -3/20

FIT APPROVAL DUE -**5/4**LATEST

TRIMS/ACCESSORIES APPROVAL -4/21

PIECE GOODS DYEING (SOLIDS) -3/15

PIECE GOODS KNITTING/WEAVING -3/2

ULK FABRIC SUBMIT FOR APPROVAL- 3/20

FABRIC IN FACTORY(PRODUCTION COO) -5/18

AD SAMPLES SUBMIT -4/15

FABRIC EX MILL – 4/18

ACTIONABLE PREPRO SUBMIT -**5/20** 

SHIPMENT AT CONSOLIDATOR - 8/28

PRODUCTION SEWING COMMENCE -6/10

PRODUCTION CUTTING -6/5

TOP SAMPLE SUBMIT - 6/15

IN STORES A

IN STORES - 9/1

# Mockups



# Packaging





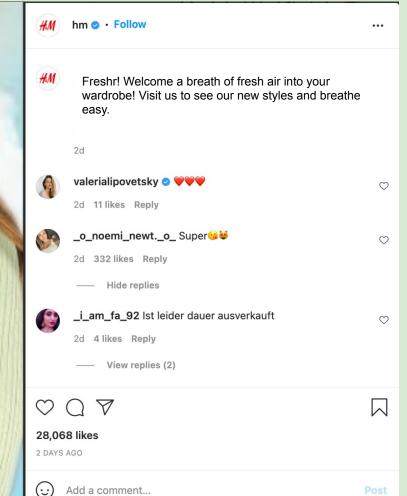


# **Store Front**



# Social Media







### Website

Customer Service Student Discount Find a store oo Sign in Favorites Shopping bag(0)

Women Divided Men Baby Kids H&M HOME Sale Sustainability

Q Search products

#### Freshr

Welcome a breath of fresh air into your wardrobe! Visit us to see our new styles and breathe easy.





# Print Ad





### **Launch Event**

Where: H&M stores in city regions (NYC, Chicago, LA, Atlanta, Huston, Nashville, Jacksonville, Dallas, New Orleans, Portland)

#### What:

- Customers will receive 10% off their next purchase if they purchase a piece from the Freshr collection.
- Live in store DJ- \$350x 11 locations= \$3850
- Photo Booth-\$600x 11 location= \$6600
- Branded snacks-\$4,000
- Loyalty program sign up
- 4 Hours, 11 locations =\$14,450

#### How:

- Social media advertisement for the event
- Window displays in selected location 1 week before event









# Tech Packs & Cost Sheets



# (FALL) (WINTER) (2022)

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#### Members

- Owner Esther Fomin

#### Style Info

Shorter jacket in cotton knit fleece. Zipper at front with fashion pull. Hidden kangaroo pockets. Collar, dropped shoulders, long sleeves, cuffs, hem.

- Units: Inches
- Color Combo: GREEN, PURPLE
- Sample Color: GREEN









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Jacket - BW

Jacket





Product Development Cost Sheet	ť		
	44 /0 /04		4000/ D. L
Date:	11/8/21	Fabric Type:	100% Polyester
Style:	#1003425	Label:	Divided
Description:	Jersey Knit Zip Up Jacket	Country:	Bangladesh
Fabric	Yardage	Indiv. Cost	Cost
Main	3	\$1.75	\$5.25
Lining	4		32
Total Fabric	3		\$5.25
- 1 del al	I a		
Trim/Findings	Quantity	Indiv. Cost	Cost
Buttons	a a	0.011	Ć0.04
Zippers	1	10000	\$0.01
Thread	153		
Labels	1	\$0.34	
Packing Materials	2	\$0.45	
Total Trim			\$1.45
Labor (Country)	Cost per minute	Time	Cost
Labor 1: CMT	0.07	101	\$7.07
Labor 2: Finishing/Digital Print	0.07	1	\$0.07
Total Labor		<i>a</i>	\$7.14
_	-	100	
Total First Cost	20		\$13.84
Miscellaneous	Rate	Cost	<u> </u>
Agents Commission %	5%		
Duty %	27.30%		
Shipping	2550.00		
Snipping	2550.00	\$0.13	
Total Miscellaneuous	20	\$4.60	
	(8)	30	
Total Landed Cost			\$18.44
W/F -11-	I a a Liny	in the second	lc
Wholesale	MU%		Cost
Wholesale Markup %			****
Retail	MU%	72.00	MSRP
Retail Markup %	<u> </u>	32%	\$57.62
Retail Selling Price			\$59.99
netali Sellilig Filce	č.		333.33





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P.1

- Sketches - Materials P.2 - P.4

- Sizes

P.5 - P.16 P.17 - P.19 Vest

#### Members

- Owner Esther Fomin

#### Style Info

Ribbed stretch fleece sweater vest with a v-neck. Ribbing at neckline, armholes, and hem.

- Units: Inches

- Color Combo: PINK, BLACK, GREEN, PURPLE

- Sample Color: PINK



Vest

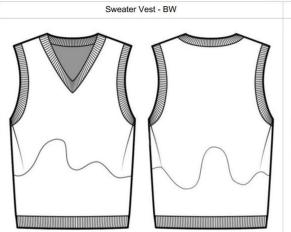


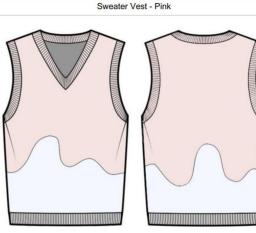






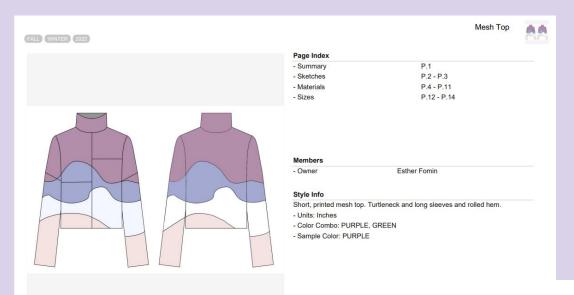
FALL WINTER 2022





Product Development Cost Sheet				
Date:	11/8/21	Fabric Type:	87% Polyester	10% Rayon, 3% Spandex
Style:	#1303426	Label:	Divided	10/6 Rayon, 5/6 Spanacx
Description:	Polyester Ribbed Knit Vest		Bangladesh	
Description.	Toryester Ribbed Rife Vest	country.	Durigioucari	
Fabric	Yardage	Indiv. Cost	Cost	
Main		\$1.99	\$1.99	
Lining		4		
Total Fabric		1	\$1.99	
Trim/Findings	Quantity	Indiv. Cost	Cost	
Ribbing	4	\$2.98	\$8.94	
Zippers	is .	(4)	(2)	
Thread	5			
Labels		\$0.34	\$0.34	
Packing Materials		\$0.45	\$0.90	
Total Trim			\$10.25	
	to.	501	an a	
Labor (Country)	Cost per minute	Time	Cost	
Labor 1: CMT	0.0		50.45	
Labor 2: Finishing/Digital Print	0.0	7 1	\$0.07	
Total Labor			\$0.56	
	-	1		
Total First Cost	L		\$12.80	
and the second second	TAI	- N	2	
Miscellaneous	Rate	Cost		
Agents Commission %	59			
Duty %	16.009			
Shipping	2550.00	\$0.13		
Total Miscellaneuous		\$2.81		
iotai wiiscellaneuous	Ly.	52.81		
Total Landed Cost			\$15.61	
Iotai Lanueu Cost			\$15.01	
Wholesale	MU%	12	Cost	
Wholesale Markup %	i i i i i i i i i i i i i i i i i i i			
Retail	MU%		MSRP	
Retail Markup %	Description of the Control of the Co	D4-03.00		
	69	32%	\$48.79	
		32%	\$48.79	







Mesh Top











Product Development Cost Sho	eet			
Date:	11/8/21	Fabric Type:	92% Polyester	8%
Style:	Mesh Top	Label:	Divided	, 5,0 5
Description:	Cropped Long Sleeve Turt		Divided	
	a speciality or core for		100	
Fabric	Yardage	Indiv. Cost	Cost	
Main	1	\$3.30	\$3.30	
Lining			(2)	_/\
Total Fabric	1		\$3.30	
				P
Trim/Findings	Quantity	Indiv. Cost	Cost	h
Buttons	4	g).	100	
Zippers	4	92	9	H
Thread	122	0.00126		
Labels	1	\$0.34		
Packing Materials	2	\$0.45		
Total Trim	3		\$1.40	
Labor (Country)	Cost per minute	Time	Cost	
Labor 1: CMT	0.07	21	\$1.47	1
Labor 2: Finishing/Digital Print	0.07	1	\$0.07	1
Total Labor			\$1.54	1
		ř		
Total First Cost	es .	<i>-</i> 22	\$6.24	1
Miscellaneous	Rate	Cost	Ì	
Agents Commission %	5%	\$0.31		
Duty %	16.00%			
Shipping	2550.00	\$0.13		
T-4-1 84!				
Total Miscellaneuous		\$1.44		
Total Landed Cost	20		\$7.68	3
14/b =1 = = 1 =	I ALLIO		lc	
Wholesale	MU%	gi-	Cost	
Wholesale Markup %	2			
Retail	MU%	92.22	MSRP	
Retail Markup %	(a)	32%	\$23.99	9
Retail Selling Price		32	\$24.99	
metan seaming i rise			ULT.33	





Product Developmen	nt Cost Sheet		
Date:	11/8/21	Fabric Type:	100% Polyester
Style:	#150042	Label:	Divided
Description:	Dress Pants W/ Pockets	Country:	Bangladesh
Fabric	Yardage	Indiv. Cost	Cost
Main	2	\$1.99	\$3.98
Lining			
Total Fabric	2		\$3.98
Trim/Findings	Quantity	Indiv. Cost	Cost
Buttons/Closures	quantity 1	\$0.50	
Zippers	1	0.011	
Thread	162	0.00126	3.7.7.
Labels	1	\$0.34	
Packing Materials	2	\$0.45	12-11-11
Total Trim			\$1.96
			v 10
Labor (Country)	Cost per minute	Time	Cost
Labor 1: CMT	0.07	18	\$1.26
Labor 2: Finishing		0	\$0.00
Total Labor			\$1.26
Total First Cost	1		\$7.20
Miscellaneous	Rate	Cost	
Agents Commission %	5%	\$0.36	
Duty %	28.60%	\$2.06	
Shipping	2550.00	\$0.13	
Total Miscellaneuous		\$2.55	
Total Landed Cost			\$9.75
Wholesale	MU%		Cost
Wholesale Markup %			( )
Retail	MU%		MSRP
Retail Markup %		32%	\$30.46
Retail Selling Price			\$34.99
netun Sennig Frice	38		JJ4.55







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#### Members

- Owner Esther Fomin

#### Style Info

Relaxed-fit, cropped sweater in ribbed cotton knit stretch. Double-layered turtleneck, dropped shoulders, long wide sleeves. Cotton content is recycled.

- Units: Inches
- Color Combo: GREEN, PURPLE, PINK, BLACK
- Sample Color: GREEN





Sweater - Pink

Sweater - Black





Sweater - Green



Product Development Cost She	eet		
Pate:	11/8/21	Fabric Type:	87% Cotton, 10
tyle:	#160029	Label:	Divided
Description:	Ribbed Knit Sweater	Country:	Bangladesh
rescription.	Midded Krite dwedier	country.	Dungladesii
abric	Yardage	Indiv. Cost	Cost
Main	2	\$1.99	\$3.98
Lining			gie we
Total Fabric	2	4 2	\$3.98
	To the second se	-	
Trim/Findings	Quantity	Indiv. Cost	Cost
Buttons		g):	y. ve
Zippers	6		
Thread	64	0.00126	
abels	1	\$0.34	\$0.34
Packing Materials	2	\$0.45	
Total Trim			\$1.32
abor (Country)	Cost per minute	Time	Cost
abor 1: CMT	0.07	18	\$1.26
Labor 2: Finishing/Digital Print	0.07	1	\$0.07
Total Labor			\$1.33
Total First Cost		I	\$6.63
iotai riist cost	E/1		30.03
Miscellaneous	Rate	Cost	
Agents Commission %	5%	\$0.33	
Duty %	32.00%	\$2.12	
Shipping	2550.00	\$0.13	
Total Miscellaneuous		\$2.58	
Total Landed Cost			\$9.21
iotal Lanucu Cost	E);	**************************************	\$5.21
Wholesale	MU%	g k	Cost
Wholesale Markup %	d	gk	y.
Retail	MU%	98	MSRP
Retail Markup %	(2)	32%	\$28.80
Retail Selling Price		2	\$29.99

H<sub>2</sub>M





FALL WINTER 2022

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- Sketches

- Materials - Sizes

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P.1

P.2 - P.2

#### Members

- Owner Esther Fomin

#### Style Info

5-pocket, high-waisted, cropped, bootleg jeans in 100% cotton denim.

- Units: Inches

- Color Combo: DARK BLUE

- Sample Color: DARK BLUE

Jeans - Color				
	Jeans -	- BW	Jeans	- Color
	O- O	- DV	Jeans	



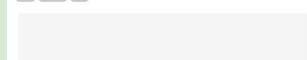
Product Developmen	nt Cost Sheet		
Date:	11/8/21	Fabric Type:	100% Cotton D
Style:	#10030	Label:	Divided
Description:	5-Pocket jeans	Country:	Bangladesh
	V		V 10
Fabric	Yardage	Indiv. Cost	Cost
Main	2	\$2.09	\$4.18
Lining	1		
Total Fabric	2		\$4.18
	-		
Trim/Findings	Quantity	Indiv. Cost	Cost
Buttons	1	\$0.79	
Zippers	1	0.015	100000
Thread	168	0.00126	
Labels	1	\$0.34	120
Packing Materials	2	\$0.45	\$0.90
Total Trim			\$2.26
Labor (Country)	Cost per minute	Time	Cost
Labor 1: CMT	0.07	14	\$0.98
Labor 2: Finishing			10
Total Labor			\$0.98
	4	i e	
Total First Cost			\$7.42
Miscellaneous	Pata	Cort	
	Rate 5%	Cost \$0.37	
Agents Commission %			1
Duty %	16.60%	\$1.23 \$0.13	
Shipping	2550.00	\$0.13	
Total Miscellaneuous		\$1.73	
Total Landed Cost			\$9.15
	Tana.		
Wholesale	MU%		Cost
Wholesale Markup %			
Retail	MU%	7010	MSRP
Retail Markup %		32%	\$28.61
Retail Selling Price			\$29.99
netall Selling Price	8		\$29.99



FALL WINTER 2022

Dress







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## Members

- Owner Esther Fomin

## Style Info

Denim dress with collar, open pockets, concealed buttons full length of front, and dropped shoulders. Long sleeves with fitted cuff. Slits at sides, gently rounded hem, longer at back.

- Units: Inches
- Color Combo: DARK BLUE





Product Developmen	nt Cost Sheet		
Date:	11/8/21	Fabric Type:	100% Cotton D
Style:	#100418	Label:	Divided
Description:	2-Pocket Shirt Dress	Country:	Bangladesh
abric	Yardage	Indiv. Cost	Cost
Main	raruage 3	\$2.09	
Lining	3	\$2.09	\$0.27
Total Fabric	3		\$6.27
Trim/Findings	Quantity	Indiv. Cost	Cost
Buttons	7	\$0.79	\$5.53
Zippers			100
Thread	168	0.00126	\$0.2180
Labels	1	\$0.34	\$0.34
Packing Materials	2	\$0.45	
Total Trim			\$6.99
lahan (Causana)	Cost per minute	Time	Cost
Labor (Country) Labor 1: CMT	Cost per minute	11me 25	\$1.75
Labor 1: Civil	0.07	25	\$1.75
Total Labor			\$1.75
TOTAL CADOL	1		31.73
Total First Cost			\$15.01
Miscellaneous	Rate	Cost	
Agents Commission %	Kate 5%		
Duty %	8.40%	\$1.26	
Shipping	2550.00		
Subbug	2330.00	30.13	
Total Miscellaneuous		\$2.14	
Total Landed Cost			\$17.15
	<u>.</u>	4	
Wholesale	MU%		Cost
Wholesale Markup %			
Retail	MU%		MSRP
Retail Markup %	1	32%	\$53.58
Retail Selling Price			\$54.99

H<sub>2</sub>M

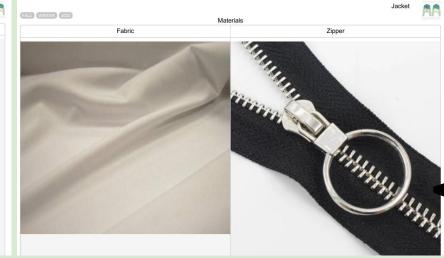
# Appendix



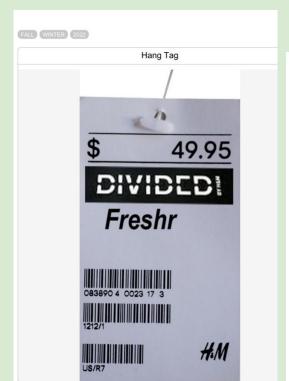
# Materials Thread 1 Gütermann Gütermann 100 m - 110 yd

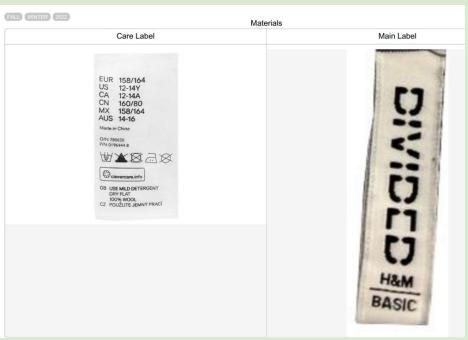














*) Sample size is highlighted in darker green Measurements												
Description	TOL(+)	TOL(-)	XXS	XS				XL				
Chest	0.25	0.25	29-303/4	303/4-321/4	321/4-351/2	351/2-381/2	381/2-42	42-463/4				
Width	0.25	0.25	223/4-241/2	241/2-26	26-29	29-321/2	321/2-361/2	361/2-411/4				
_ow Hip	0.25	0.25	321/4-333/4	333/4-351/2	351/2-381/4	381/4-403/4	403/4-431/2	431/2-471/2				
Arm Length	0.25	0.25	231/4	231/2	231/2	233/4	233/4-24	24				



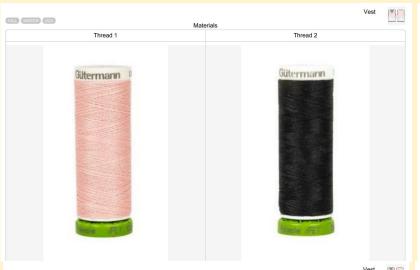


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個	Mir.	4	
166	(5)	10	
837		B)	

FALL WINTE		er green	Materials				1.41
) Garigio dece la riigi	Descr iption	DESCRIPTION	PLACEMENT	SUPPLIE R	STATU S	*GREE N	PURPLE
	Threa d 1	Bright Peacock 100m Gutermann 100% Polyester Thread	SEW COLLAR, DROPPED SHOULDER, ATTACH SLEEVES TO BODICE, TOP HALF OF BODICE, 1 INCH OFF TOP LEFT POCKET	Mood	To Place Order	yes	no
Othermore	Threa d 2	Aqua 100m Gutermann 100% Polyester Thread	SEW SLEEVES AND CUFFS, ATTACH TO DROPPED SHOULDERS	Mood	To Place Order	yes	no
Sherroon	Threa d 3	Pastel Yellow 100m Gutermann 100% Polyester Thread	SEW BOTTOM HALF OF BODICE, WAISTBAND, POCKETS	Mood	To Place Order	yes	no
	Threa d 4	Dark Purple 100m Gutermann 100% Polyester Thread	SEW COLLAR, DROPPED SHOULDER, ATTACH SLEEVES TO BODICE, TOP HALF OF BODICE, 1 INCH OFF TOP LEFT POCKET	Mood	To Place Order	no	yes
bil avvan	Threa d 5	Bright Lavender 100m Gutermann 100% Polyester Thread	SEW SLEEVES AND CUFFS, ATTACH TO DROPPED SHOULDERS	Mood	To Place Order	no	yes
Name of the last o	Threa d 6	Petal Pink 100m Gutermann 100% Recycled Polyester Thread	SEW BOTTOM HALF OF BODICE, WAISTBAND, POCKETS	Mood	To Place Order	no	yes
7	Fabric	100% Polyester Jersey Knit	PRINTED TO PANTONE COLOR, POCKETS, COLLAR, SLEEVES, CUFFS, WAISTBAND, ZIPPER	Morex	To Place Order	yes	yes
	Zipper	Silver Metal Zipper with Circle Pull	SEW INTO CENTER FRONT ALL THE WAY UP TO COLLAR	Aliexpres s	To Place Order	yes	yes
OF THE STATE OF TH	Care Label	Screen Printed Single sided satin	SEWN INTO LEFT SIDE SEAM 5" FROM BOTTOM	Dutch Label Shop	To Place Order	yes	yes
DIVIDED	Main Label	Woven Brand Logo Label	ATTACHED INSIDE BACK TURTLENECK SEAM	Dutch Label Shop	To Place Order	yes	yes
\$ 69.95 DIVIDEDI Frashr	Hang Tag	Screen Printed High Quality Bristol Board	TACKED ON WITH PLASTIC TAG ON SLEEVE	Dutch Label Shop	To Place Order	yes	yes

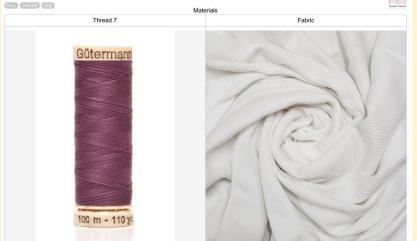




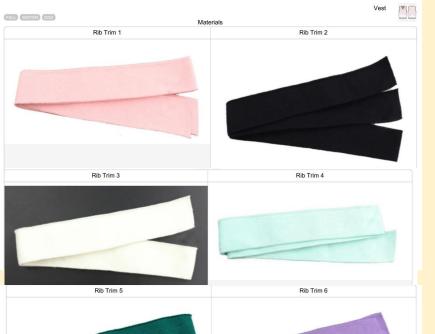


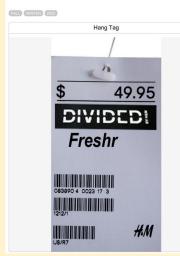


Thread 5	Thread 6
Gütermanı	Gütermann
100 m - 110 yd	100 m - 110 yo
The sale was to	













FALL WINTER 2022 (*) Sample size is highlighted in dar				Measurements								
	TOL(+)	TOL(-)	XXS	XS								
Chest	0.25	0.25	29-303/4	303/4-321/4	321/4-351/2	351/2-381/2	381/2-42	42-463/4				
Width	0.25	0.25	223/4-241/2	241/2-26	26-29	29-321/2	321/2-361/2	361/2-411/4				
Low Hip	0.25	0.25	321/4-333/4	33¾-35½	351/2-381/4	381/4-403/4	403/4-431/2	431/2-471/2				
Arm Length	0.25	0.25	231/4	231/2	231/2	23¾	233/4-24	24				

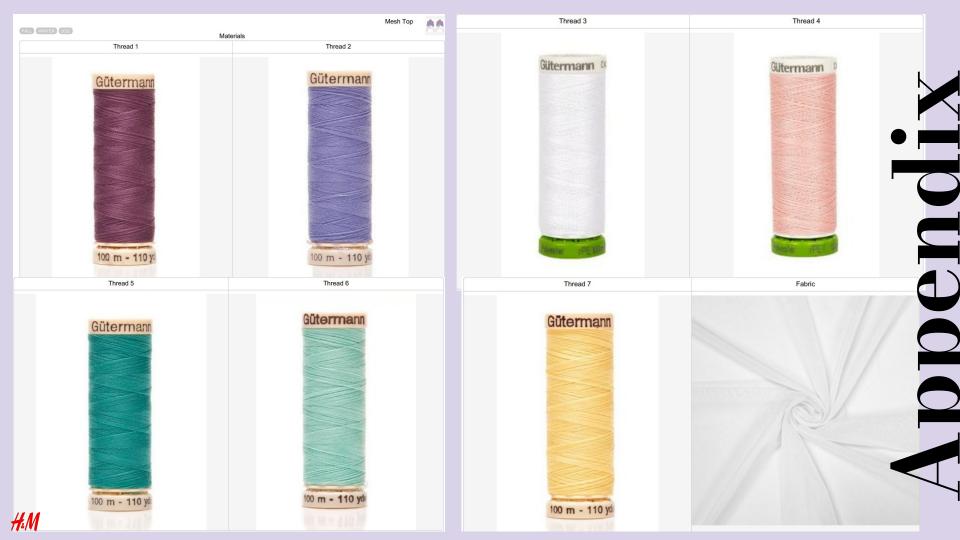


ample size is highlic	ghted in darker	green	Materials						
	Descri ption								
The court	Thread 1	Petal Pink 100m Gutermann 100% Recycled Polyester Thread	SEW TRIM TO COLLAR AND ARMHOLES, TOP HALF OF BODICE	Mood	To Place Order	yes	no	no	no
	Thread 2	Black 100m Gutermann 100% Recycled Polyester Thread	SEW TRIM TO COLLAR AND ARMHOLES, TOP HALF OF BODICE	Mood	To Place Order	no	yes	no	no
	Thread 3	Nu White 100m Gutermann 100% Recycled Polyester Thread	SEW RIB TRIM TO WAIST, BOTTOM HALF OF BODICE	Mood	To Place Order	yes	yes	no	no
	Thread 4	Aqua 100m Gutermann 100% Polyester Thread	SEW TRIM TO COLLAR AND ARMHOLES, TOP HALF OF BODICE	Mood	To Place Order	no	no	yes	no
	Thread 5	Bright Peacock 100m Gutermann 100% Polyester Thread	SEW RIB TRIM TO WAIST, BOTTOM HALF OF BODICE	Mood	To Place Order	no	no	yes	no
	Thread 6	Bright Lavender 100m Gutermann 100% Polyester Thread	SEW TRIM TO COLLAR AND ARMHOLES, TOP HALF OF BODICE	Mood	To Place Order	no	no	no	yes
	Thread 7	Dark Purple 100m Gutermann 100% Polyester Thread	SEW RIB TRIM TO WAIST, BOTTOM HALF OF BODICE	Mood	To Place Order	no	no	no	yes
	Fabric	87% Polyester, 10% Rayon, 3% Spandex	PRINT TO PANTONE COLOR	Etsy	To Place Order	yes	yes	yes	yes

L WINTER			Materials					Vest	
	ed in darker g Descri ption	DESCRIPTION	PLACEMENT	SUPPLIER	STATUS	*PINK	BLACK	GREEN	PURP
	lib Trim	Spandex/Cotton	SEW TO COLLAR AND ARMHOLES	Aliexpress	To Place Order	yes	no	no	no
R	Rib Trim	Spandex/Cotton	SEW TO COLLAR AND ARMHOLES	Aliexpress	To Place Order	no	yes	no	no
R 3		Spandex/Cotton	SEW TO WAIST	Aliexpress	To Place Order	yes	yes	no	no
R 4		Spandex/Cotton	SEW TO COLLAR AND ARMHOLES	Aliexpress	To Place Order	no	no	yes	no
R 5	Rib Trim	Spandex/Cotton	SEW TO WAIST	Aliexpress	To Place Order	no	no	yes	no
R 6		Spandex/Cotton	SEW TO COLLAR AND ARMHOLES	Aliexpress	To Place Order	no	no	no	yes
R 7		Spandex/Cotton	SEW TO WAIST	Aliexpress	To Place Order	no	no	no	yes
EE L	Care abel	Screen Printed Single-sided satin	SEWN INTO LEFT SIDE SEAM 5" FROM BOTTOM	Dutch Label Shop	To Place Order	yes	yes	yes	yes
	lain abel	Woven Brand Logo Label	ATTACHED INSIDE BACK TURTLENECK SEAM	Dutch Label Shop	To Place Order	yes	yes	yes	yes
H.	ang ag	Screen Printed High Quality Bristol Board	TACKED ON WITH PLASTIC TAG ON SLEEVE	Dutch Label Shop	To Place Order	yes	yes	yes	yes

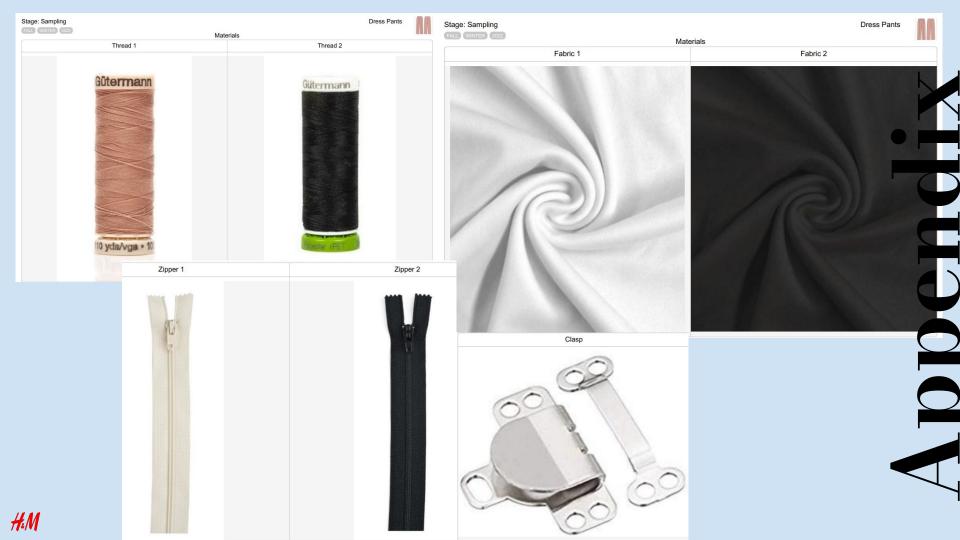


CALL CANADA

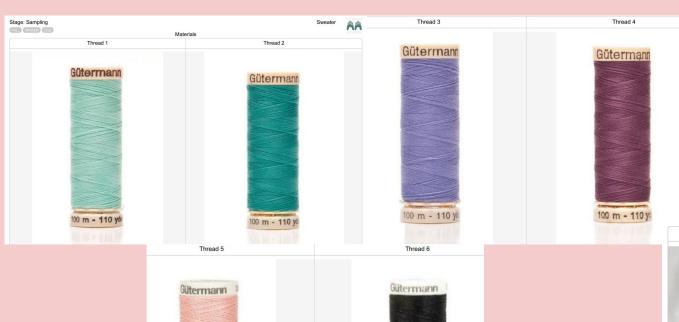


Mesh Top FALL WINTER 2022 Materials (\*) Sample size is highlighted in darker green Thre Dark Purple 100m SEW WITH TURTLENECK, TOP HALF OF SLEEVES CONNECTED TO BODICE, Mood To FALL WINHER 2002 ad 1 Gutermann 100% Polyester TOP HALF OF BODICE WITH SEAM DETAILS IN CENTER, TOP LEFT, LEFT AND Place Thread RIGHT SLEEVES Order Hang Tag SEW WITH MIDDLE OF SHIRT, LEFT SLEEVE, RIGHT SLEEVE WITH SEAM Mood Thre Bright Lavender 100m To no ad 2 Gutermann 100% Polyester DETAIL, SEAM DETAIL ON RIGHT SIDE OF BODICE AND CENTER FRONT Place Order 10 49.95 Thre Nu White 100m Gutermann SEW WITH BOTTOM MIDDLE HALF OF SHIRT, SEAM DETAIL ON CENTER FRONT Mood To ad 3 100% Recycled Polyester Place Thread Order DIVIDED Thre Petal Pink 100m Gutermann SEW WITH BOTTOM OF SHIRT AND SLEEVES, SEAM DETAIL ON CENTER Mood То Freshr ad 4 100% Recycled Polyester FRONT Place Thread Order Thre Bright Peacock 100m SEW WITH TURTLENECK, TOP HALF OF SLEEVES CONNECTED TO BODICE, Mood То yes FALL WINTER (WZ) ad 5 Gutermann 100% Polyester TOP HALF OF BODICE WITH SEAM DETAILS IN CENTER, TOP LEFT, LEFT AND Place Materials Thread RIGHT SLEEVES Order Care Label Main Label Thre Agua 100m Gutermann SEW WITH MIDDLE OF SHIRT, LEFT SLEEVE, RIGHT SLEEVE WITH SEAM Mood To ves EUR 158/164 US 12-14Y CA 12-14A CN 160/80 MX 158/164 AUS 14-16 ad 6 100% Polyester Thread DETAIL, SEAM DETAIL ON RIGHT SIDE OF BODICE AND CENTER FRONT Place H.M Order Thre Pastel Yellow 100m SEW WITH BOTTOM OF SHIRT AND SLEEVES, SEAM DETAIL ON CENTER Mood To no yes ad 7 Gutermann 100% Polyester FRONT Place Thread Order **WXB38** © clevercare.info Fabri 92% Polyester, 8% Spandex PRINT TO PANTONE COLORS To yes yes OR USE MILD DETEROEN Place 100% WOOL CZ POUZUTE JEMNÝ PRA Order Care Screen Printed Single sided SEWN INTO LEFT SIDE SEAM 5" FROM BOTTOM Dutch To Labe satin Label Place Shop Order BASIC Main Woven Brand Logo Label ATTACHED INSIDE BACK TURTLENECK SEAM Dutch To yes Labe Label Place Shop Order Hang Screen Printed High Quality TACKED ON WITH PLASTIC TAG ON SLEEVE Dutch To ves VAS Tag Bristol Board Label Place Shop Order Measurements (\*) Sample size is highlighted in darker green All measurements are in inches 0.25 0.25 29-303/4 303/4-321/4 42-463/4 321/4-351/2 351/2-381/2 381/2-42 Chest Width 0.25 0.25 223/4-241/2 241/2-26 26-29 29-321/2 321/2-361/2 361/2-411/4 Low Hip 0.25 0.25 321/4-333/4 333/4-351/2 351/2-381/4 381/4-403/4 403/4-431/2 431/2-471/2 0.25 0.25 231/4 231/2 231/2 233/4 233/4-24 24

Arm Length



Stage: Sam	₹ 202		Markata					Dres	s Pants							
(*) Sample size is highl	Desc		Materials PLACEMENT		SUPPLI ER	STAT	*BEIG	BLACK	( PURPL	E GREEN						
		Cafe Beige 100m Gutermann 100% Polyester Thread	SEW SIDE POCKETS, SIDE SEAMS, INSEAMS, WAIST, S DETAILS ON PANTS, HEM, HIDDEN ZIPPER FLY, CLASS OF ZIPPER		Mood	To Place Order	yes	no			ALL (WINTER) (2022)					
		Black 100m Gutermann 100% Recycled Polyester Thread	SEW SIDE POCKETS, SIDE SEAMS, INSEAMS, WAIST, SDETAILS ON PANTS, HEM, HIDDEN ZIPPER FLY, CLASS OF ZIPPER			To Place Order	no	yes				Hang Tag				
		Beige 100% Polyester Interlock Knit Fabric	PRINT TO PANTONE COLOR			To Place Order	yes	no			\$	49.95				
		Black 100% Polyester Interlock Knit Fabric	2 FRONT POCKETS, 4 FRONT PANELS, 2 BACK PANEL:		BigZFa bric	To Place Order	no	yes			DIV Fre	IDED!				
Y	Zipp er 1	7" Beige Zipper	HIDDEN ZIPPER FLY BEHIND CENTER FRONT	,		To Place Order	yes	no			083890 4 0023		ALL (WNTER) (022)	Care Label	Materials	Main Label
Ĭ	Zipp er 2	7" Black Zipper	HIDDEN ZIPPER FLY BEHIND CENTER FRONT	,		To Place Order	no	yes			1212/1		E C C	EUR 158/164 IS 12-14Y IA 12-14A IN 160/80 IX 158/164 IUS 14-16		U
	Clas	Silver Metal Clasp	HIDDEN CLASP AT TOP OF ZIPPER		Aliexpre ss	To Place Order	yes	yes			US/R7		, ,	Asso in Come NP 200605 IN 019644 B		UIVID
24 (12 ) (12 ) (13		Screen Printed Single sided satin	SEWN INTO LEFT SIDE SEAM 5" FROM BOTTOM	ı	Label	To Place Order			yes	yes			C	IN USE WALD RETERODAT DIVY FLAV TOOM WOOL 22 POLIZITE JENNY PRACI		ii )
DIVIDED 8	Main Label		ATTACHED INSIDE BACK TURTLENECK SEAM	1	Label	To Place Order			yes	yes						H&M BASIC
S 2005 Envirol (1) Freshr American Hamman		Screen Printed High Quality Bristol Board	TACKED ON WITH PLASTIC TAG ON SLEEVE	Į.	Label Shop	To Place Order			yes	yes						
finst se				Sample size is hig	ghlighted in d	larker greer	1					Measurements				All measurements are in inches
				Descriptio			TOL		T	OL(-)	XXS	XS		M		XL
				Chest			0.25			.25	29-303/4	303/4-321/4	321/4-351/2	351/2-381/2	381/2-42	42-463/4
				Vidth			0.25			.25	223/4-241/2	241/2-26	26-29	29-321/2	321/2-361/2	361/2-411/4
12.00				ow Hip			0.25		- 20	.25	321/4-333/4	33¾-35½	351/2-381/4	381/4-403/4	403/4-431/2	431/2-471/2
172/VI			Α	Arm Length	1		0.25		0.	.25	231/4	231/2	231/2	23¾	23¾-24	24







(*) Sample size is highlig	ghted in darker		Iviateriais													
	Descri ption									BLACK						
	Thread 1	Aqua 100m Gutermann 100% Polyester Thread	SEW TURTLENECK TO BODICE, TOP H SLEEVES SEWN ONTO BODICE	IALF OF	Mood	To Place Order	yes	no	no	no	WINTER 2022					
	Thread 2	Bright Peacock 100m Gutermann 100% Polyester Thread	SEW KNIT CUFFS, BOTTOM HALF OF E AND SLEEVES	3ODICE	Mood	To Place Order	yes	no	no	no		lang Tag				•
	Thread 3	Bright Lavender 100m Gutermann 100% Polyester Thread	SEW TURTLENECK TO BODICE, TOP H SLEEVES SEWN ONTO BODICE	ALF OF		To Place Order	no	yes	no	no	\$	49.95				
	Thread 4	Dark Purple 100m Gutermann 100% Polyester Thread	SEW KNIT CUFFS, BOTTOM HALF OF E AND SLEEVES	3ODICE		To Place Order	no	yes	no	no	DIV	IDED!				
	Thread 5	Petal Pink 100m Gutermann 100% Recycled Polyester Thread	SEW KNIT CUFFS, BOTTOM HALF OF E AND SLEEVES	BODICE		To Place Order	no	no	yes	no	083890 4 0023 1	FAL	al Winter (822)	Care Label	Materials	Main Label
	Thread 6	Black 100m Gutermann 100% Recycled Polyester Thread	SEW KNIT CUFFS, BOTTOM HALF OF E AND SLEEVES	3ODICE		To Place Order	no	no	no	yes	1212/1		EU US CA Ch M.	UR 158/164 \$ 12-14Y \$ 12-14A \$ 160/180 \$ 158/164		CJ
	Fabric	87% Cotton, 10% Rayon, 3% Spandex	PRINT TO PANTONE COLOR		Etsy	To Place Order	yes	yes	yes	yes	US/R7		on Mac	JS 14-16 toto in Otene N 700000 10196446   S 30000000000000000000000000000000000		DIVID
	Care Label	Screen Printed Single sided satin	SEWN INTO LEFT SIDE SEAM 5" FROM			To Place Order	yes	yes					GB CZ	USE MUD DETERGENT OBY PLAT 100% WOOL POUZLITE JENNY PRACI		F7
	Main Label	Woven Brand Logo Label	ATTACHED INSIDE BACK TURTLENECH			To Place Order	yes	yes		0						H&M BASIC
\$ 4005		Screen Printed High Quality Bristol Board	TACKED ON WITH PLASTIC TAG ON SL			To Place Order	yes	yes								
BERE AN				Attended Att	minnessity do	1022						Measurements				
				(*) Sample size	e is highlighted in		TOL(+	)	TOL	(-)	XXS	XS	S	M	L	All measurements are in inche
				Chest			0.25		0.25		29-303/4	303/4-321/4	321/4-351/2	351/2-381/2	381/2-42	42-463/4
				Width			0.25		0.25	;	223/4-241/2	241/2-26	26-29	29-321/2	321/2-361/2	361/2-411/4
10.00				Low Hip	)		0.25		0.25	j	321/4-333/4	33¾-35½	351/2-381/4	381/4-403/4	403/4-431/2	431/2-471/2
H <sub>2</sub> M				Arm Ler	nath		0.25		0.25		231/4	231/2	231/2	23¾	233/4-24	24

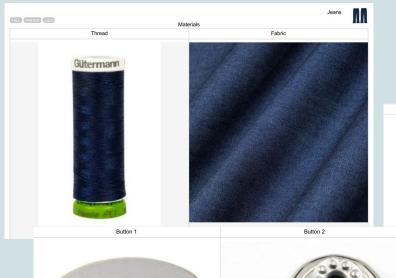
Sweater

Materials

Stage: Sampling

FALL WINTER 2022

(\*) Sample size is highlighted in darker green





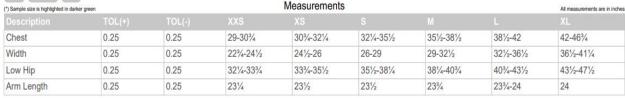


Materials



Zipper

	ESTR 1961/1946 LIG 23-144 CA 12-14A	D H&M BASIC
WINTER 2022 ze is highlighted in darker green	Measurements	All measurements are in inches



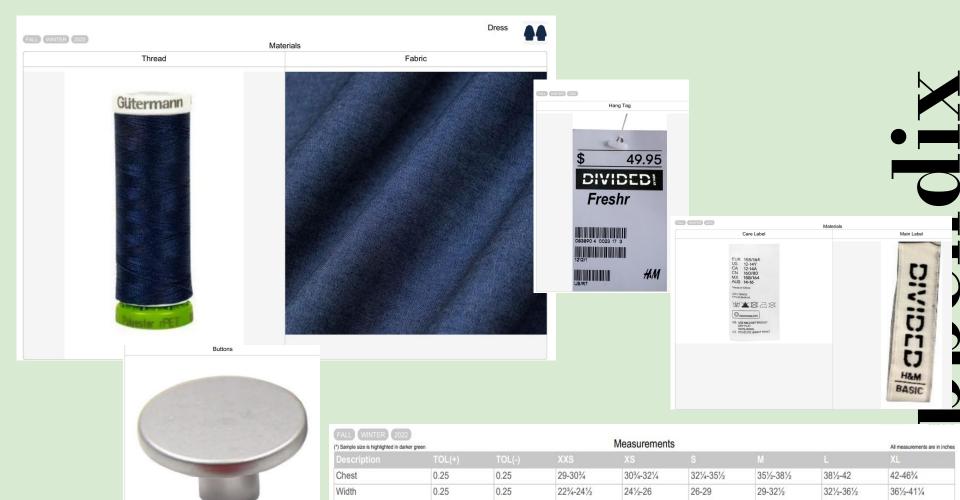


## Materials

Sample size is highlighted in darker green		er green	Materials			
	Descr iption			SUPPLIE R		*DARK BLUE
	Threa d	Navy 100m Gutermann 100% Recycled Polyester Thread	SEW 5 POCKETS ON JEAN, ZIP FLY, 5 BELT LOOPS, OUTER SEAMS, INSEAM HEM, WAIST, BACK YOKE	Mood	To Be Placed	yes
	Fabric	100% Cotton Denim	3 POCKETS IN FRONT, 2 POCKETS IN BACK, 2 BELT LOOPS IN FRONT, 3 BEL LOOPS IN BACK, ZIP FLY, 2 FRONT PANELS, 2 BACK PANELS	Aliexpres	To Be Placed	yes
9	Button 1	Silver Metal Regular Button	1 BUTTON AT TOP OF ZIPPER ON CENTER FRONT	Alibaba	To Be Placed	yes
	Button 2	Silver Metal Rivets	4 TRIM BUTTONS ON BOTH ENDS OF FRONT POCKETS	Alibaba	To Be Placed	yes
ST. I	Zipper	7" Zipper	SEW INTO ZIP FLY AT CENTER FRONT	Alibaba	To Be Placed	yes
	Care Label	Screen Printed Single sided satin	SEWN INTO LEFT SIDE SEAM 5" FROM BOTTOM	Dutch Label Shop	To Place Order	yes
DIVIDED	Main Label	Woven Brand Logo Label	ATTACHED INSIDE BACK TURTLENECK SEAM	Dutch Label Shop	To Place Order	yes
\$ 49.95 DIVIDEDI Freshr	Hang Tag	Screen Printed High Quality Bristol Board	TACKED ON WITH PLASTIC TAG ON SLEEVE	Dutch Label Shop	To Place Order	yes



FALL WINTER 2022



0.25

0.25

0.25

0.25

Low Hip

Arm Length

321/4-333/4

231/4

333/4-351/2

231/2

351/2-381/4

231/2

381/4-403/4

233/4

403/4-431/2

233/4-24

431/2-471/2

24





FALL WINTER 2022

ample size is highlighted in darker green			Materials			100
	Desc ripti on	DESCRIPTION	PLACEMENT	SUPPL IER	STAT	DAR BLU
Mines	Thre ad	Navy 100m Gutermann 100% Recycled Polyester Thread	SEW POCKETS, COLLAR WITH SEAM INSIDE BACK, 4 FRONT PANELS, DROPPED SHOULDER PUFF SLEEVES WITH BUTTONS AT SIDE FRONT, 2 BACK PANELS, SHOULDER SEAM	Mood	To Be Place d	yes
1	Fabri c	100% Cotton Denim	POCKETS, COLLAR WITH BUTTON, DROPPED SHOULDER PUFF SLEEVES WITH BUTTON, 4 FRONT PANELS, 2 BACK PANELS, FRONT FLAP OVER HIDDEN BUTTONS DOWN CENTER FRONT	Aliexpr	To Be Place d	yes
P	Butto	7 Metal Buttons	ONE ON EACH CUFF, ONE TO CLOSE COLLAR, 5 DOWN CENTER FRONT	Alibaba	To Place Order	yes
CONTROL OF THE PARTY OF THE PAR		Screen Printed Single sided satin	SEWN INTO LEFT SIDE SEAM 5" FROM BOTTOM	Dutch Label Shop	To Place Order	yes
DIVIDED	Main Labe I		ATTACHED INSIDE BACK TURTLENECK SEAM	Dutch Label Shop	To Place Order	yes
\$ 49.95 DIVIDED Freshr		Screen Printed High Quality Bristol Board	TACKED ON WITH PLASTIC TAG ON SLEEVE	Dutch Label Shop	To Place Order	yes



# **Sources**

- https://documart.com/all-about-digital-printing/
- https://www.textiletoday.com.bd/all-over-printing-vs-all-over-digital-printing/

